

## Professional Fees

Professional fees are, in most cases, established by project based upon an analysis of clients' needs, the objective of the engagement, and an assessment of the resources required to achieve that objective. We believe that quality and cost effectiveness can best be obtained by establishing a fair value for products and services that allows the professional to focus all resources on the ultimate achievement of the client's objective without unnecessary distractions. AE21 Incorporated takes pride in being flexible and responsive to a client's needs, and will, upon request, consider alternative fee arrangements.

### Professional Fees are as follows:

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|--|------------|
| • Claims Training & Skills Development   | By Project |
| • Sales & Marketing Consulting   | By Project |
| • Operations & Management Consulting   | By Project |
| • Claim Audit & Loss Portfolio Evaluation  | \$150/Hour |
| • Expert Witness Engagement & Testimony  |            |
| - File Review & Reporting  | \$175/Hour |
| - Depositions, Trial Preparation & Testimony   | \$250/Hour |
| - Reasonable & Necessary Actual Costs/Expenses Incurred<br>(Any foreseen expense above \$100 to be pre-approved) |            |
| - Mileage - \$ .50/Mile or Actual Expenses Incurred  |            |
| - Travel/Lodging/Meals - Actual Expenses Incurred  |            |

### \*Engagement Fees/Retainer:

Unless otherwise agreed, a minimum Engagement Fee for single-case involvement is \$2,500.00. A Minimum Engagement Fee or Retainer for multiple case involvement, business practices, or expert witness services/litigation, is \$7,500, or 50% of the expected total expert witness fee, whichever is greater, will be charged for engagements projected to last longer than 30 days or engaged on a rush completion basis.

*\*This fee shall be due and payable upon inception of such engagement and before any work, including travel, begins.*

All other Fees are due upon receipt of invoice and are payable within 15 days of invoicing. Late payments will be assessed a monthly 1.5% late fee until paid.